

STATE CONTRACTS FOR SMALL BUSINESSES

HB3655 | SB2198

Bringing transparency to government procurement:

Securing a state contract can be a game-changer for a small business. Years ago, Illinois set a goal of awarding 10% of its contracts to small businesses. Small businesses make up over 93% of all businesses in Illinois, yet the state has never come close to meeting its goal.

The process a small business owner faces for securing a contract is daunting and confusing, with different rules, deadlines, and qualifications for each state department and agency. The procurement process continues to favor large businesses and repeat contractors.

The SBAC is working to bring transparency to government contracting through a standardized solicitation and scoring system. This legislation would enable small businesses to secure their fair share of state contracts.